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Partnering with Professionals for Quality Water

The Novatek® water treatment program was developed specifically with the plumbing professional in mind. Providing the right products, training and support, the *Novatek* water treatment program allows plumbing professionals to easily integrate water treatment into their business - taking advantage of additional opportunities to expand their sales. *Novatek* products are exclusively distributed through wholesalers throughout North America.

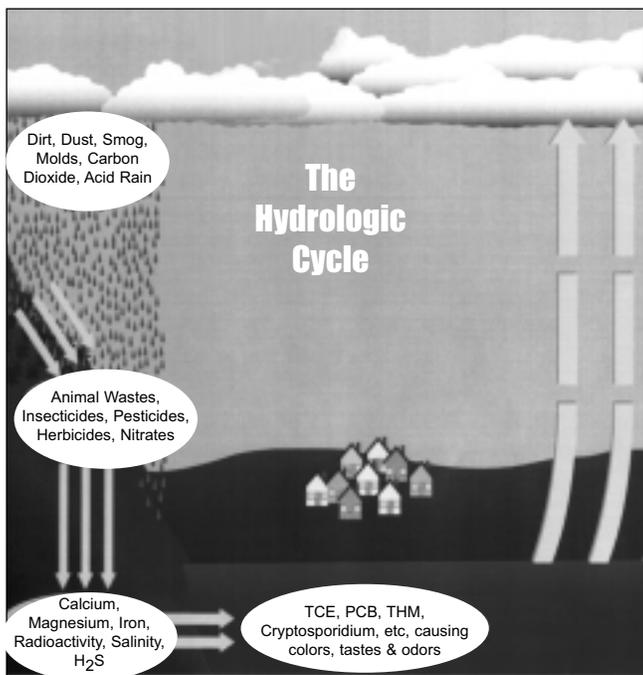
Novatek products are manufactured, marketed and distributed by WaterGroup Inc. and WaterGroup Companies Inc.

With a history dating back to 1932, WaterGroup is a proven leader in the water treatment industry. Product development, design engineering and manufacturing of most core items are all in-house. With over 250,000 square feet of manufacturing capacity, three major distribution facilities and several bonded warehouses - all in North America - WaterGroup is one of the continent's largest manufacturers of water treatment equipment. Economies of scale, combined with high-efficiency operations, help trim costs and deliver exceptional value throughout the entire product line.

Our Commercial Engineering Application Center provides comprehensive support for application, selection and after-sale service of more challenging commercial projects. Our Customer Service Department combines over 100 years of experience to make sure help is only one phone call away. Our website is designed to provide instant access to things you need in a hurry - from product manuals to sales literature.

The *Novatek* water treatment program provides you with the support you need to succeed. *Novatek* field representatives are fully trained to understand and respond to the real needs of plumbing professionals - from complete product and application training to sales literature and advertising materials.

The Hydrologic Cycle



The total area of the earth is composed of 2/3 water, making it one of the most plentiful and most important materials available. Without potable water, mankind cannot survive.

Pure water consists of two parts hydrogen and one part oxygen, chemically combined to form pure water.

The only pure source of water is the earth's atmosphere (sometimes called the hydrological cycle). Impure water from the earth's oceans, lakes, rivers and surface evaporates into the atmosphere, then condenses to form rain droplets which are totally pure. The above process operates basically the same as a man-made still, which evaporates all the impurities from the water, then returns the condensates into pure water. If this process did not exist, there would likely not be enough potable water to support the earth's population.

The pure water vapor, which forms in the earth's atmosphere (clouds), begins to pick up impurities. As it begins to fall to earth in the form of rain, snow, etc., impurities are immediately absorbed. These impurities may be dust, micro-organisms, gases, etc. - at least a little of everything found in the atmosphere on the way to the surface.

The rain or snowfall finds its way to various sources of water supplies on the earth's lakes, rivers, oceans or it may soak into the ground and become a part of an underground stream or lake.

Characteristics of Various Water Sources

Rain Water

After the water picks up impurities in the atmosphere and percolates through the ground, it comes into contact with carbon dioxide and then forms carbonic acid. This dissolves some of the mineral content of the soil or rock it contacts, thus adding these minerals to the water.

Surface Water

Water from streams may be turbid due to the presence of silt, clay, etc. However, in larger surface water, a greater amount of self-purification takes place through aerobic digestion, plant life, fish, etc. and the quality of the water could change to a great degree.

Ground Water

Normally picks up the minerals it flows through. As a general rule, water from deep wells contains a higher mineral content and is less likely to contain organics or turbidity. Water from shallow wells is usually lower in mineral content and may be subjected to pollution or other bacteria which is available from various sources nearby (e.g. spring run-off through forests and hills, plants, industrial wastes, etc. which will all pass various bacteria into the water).

Impurities

Impurities in water are divided into two classifications:

1. Dissolved Solids

Those which naturally dissolve into water. NOTE: Gases may also dissolve into water unless they combine chemically with other impurities. They will be released into the atmosphere upon boiling and are not truly classified as dissolved solids. Upon evaporation, only the dissolved solids would remain in the actual mineral form and then can be analyzed by actual weight of the various elements.

2. Suspended Solids

Consist of clay, mud, silt, etc. and will not dissolve into water naturally but remain as such in their present state.

Water treatment and pollution control is one of the largest and most important industries in the modern day world. As can be seen from the preceding information, water treatment is a very broad and varied field and chemical analysis of certain water supplies is virtually impossible to completely break down. In time, modern man may discover additional information regarding the field of water treatment and the entire cycle of the earth's largest and most important single resource. The following sections will attempt to clarify some of the more common problems and solutions presently available.

Guidelines for Solving Water Problems

Problem	Symptom	Cause	Corrective Equipment
Hard Water	Spotting on dishes and glassware; scale on inside of water heater, pipes and water-using appliances; soap curd and bathtub ring; clothes look gray and dingy.	Calcium and magnesium in water, measuring 1.0 gpg or more.	Water Softener (Max. Hardness 100 gpg) (Max. Clear Water Iron 1.5 ppm)
Clear Water Iron (Ferrous)	Yellow, brown or rusty stains on plumbing fixtures, water-using appliances and fabrics; metallic taste in foods and beverages; water is clear when drawn from the faucet but oxidizes when exposed to air, then changes color ranging from yellow to brown.	Iron in the water measuring 0.3 ppm or more.	0.3-1.5 ppm Water Softener. 1.5-7.5 ppm Iron Guard Water Softener. 1.5-30 ppm Chemical Free Iron Filter (Note 1).
Red Water Iron (Ferric)	Same symptoms as Clear Water Iron but iron has already oxidized and has a yellow to rust color when drawn from the faucet.	Iron in the water measuring 0.3 ppm or more.	0.3-30 ppm Chemical Free Iron Filter (Note 1). 0.3-10 ppm Iron & Sulfur Filter.
Bacterial Iron	Same symptoms as Clear & Red Water Iron but can have clumps or balls that may foul plumbing lines and other water-using appliances; particularly noticeable as a yellow to reddish slime in toilet flush tanks.	Iron bacteria are a group of bacteria which thrive in iron-bearing water, utilizing iron as an energy source. This bacteria is not a health hazard.	Chemical Free Iron Filter (Note 1). Chemical feed pump feeding chlorine followed by a Multimedia Filter (Note 3).
Manganese	Blackish stain on fixtures and laundry; manganese content above 0.05 ppm causes stains.	Interaction of carbon dioxide or organic matter with manganese-bearing soils. Usually found in combination with iron.	0.05-1.0 ppm Chemical Free M Iron Filter (Note 1). 1.0-2.0 ppm Neutralizing Filter followed by Iron & Sulfur Filter (Note 2).
Acid Water	Blue/green or rusty stains and corrosion of plumbing fixtures and other water-using appliances; pitting of porcelain and enamel fixtures and dishes. Pin holes in copper plumbing lines.	Generally associated with water with a pH value of less than the neutral 7.0.	pH 6.0-6.9 Neutralizing Filter. pH 4.0-6.9 Chemical Feed Pump feeding soda ash. Consult our Customer Service Dept.
Aggressive/Corrosive Water	Same symptoms as Acid Water but pH is 7.0 or higher.	Alkalinity and carbon dioxide or high dissolved oxygen in water. Electrolysis - two dissimilar metals in plumbing lines.	Consult our Customer Service Dept.
Hydrogen Sulfide	Rotten egg taste and/or odor. Turns copper plumbing lines black. Very corrosive.	Hydrogen sulfide is a dissolved gas found in some water supplies.	0.1-3.0 ppm Chemical Free Iron Filter or Iron & Sulfur Filter. 3.0-15 ppm Chemical Feed Pump feeding chlorine followed by a Multimedia Filter (Note 3).
Marshy, metallic or chlorine taste and/or odors	Objectionable tastes and/or odors other than hydrogen sulfide.	Dissolved minerals or gases; organic contamination or chlorination.	Activated Carbon Filter for whole house water supply or Taste & Odor Cartridge Filter for individual faucets.
Turbidity (Sand/Sediment)	Foreign particles, dirty or cloudy water.	Tiny suspended particles that are the result of water main scale or silt. Private wells often contain sand or clay.	Multimedia Filter for whole house water supply or a Sediment Cartridge Filter for individual faucets.
Tannins	Yellow or brown tint or cast in water supply; tannins measuring 0.5 ppm or higher may cause staining and/or interference with various water treatment processes.	Result of decaying vegetative mater.	Organic Color Removal Filter. Consult our Customer Service Dept.

Note 1 - Water must have a minimum pressure of 20 psi, pumping rate of 5 gpm and a pH of 6.5 or higher for proper operation. Most water supplies contain calcium and magnesium which are not removed by an iron filter. We recommend following an iron filter with a water softener.

Note 2 - Oxidation of manganese is more pH dependent than iron. Therefore a pH of 8.2 or higher must be maintained. If the manganese level is >2.0 ppm or bacterial iron is present, consult our Customer Service Department.

Note 3 - This system also requires a retention tank to allow adequate contact time (minimum 20 minutes). An optional activated carbon filter for the whole house water supply or a taste & odor cartridge filter for individual faucets may be installed to remove any objectionable taste or odor.

Terminology

Grains per Gallon - gpg

1/7000 of a pound - normally used in relation to hardness.

Parts per Million - ppm

One part dissolved material in one million parts of water. Used as a measurement for iron, manganese, TDS, hydrogen sulfide, chlorides, sulfates and tannins.

Milligrams per Liter - mg/l

For our purpose, same as ppm. Normally used for a more accurate measurement or where small quantities of certain elements cause big problems in relation to iron, manganese, sulfur, nitrates and silica.

Converting gpg to ppm or mg/l

1 gpg = 17.1 ppm (mg/l)

Total Dissolved Solids - TDS

The weight of solids, per unit volume of water, which are in true solution. Can be determined by the evaporation of a measured volume of filtered water and determination of the residue weight. A common alternative method to determine TDS is to measure the conductivity of water.

Hardness

A characteristic of natural water due to the presence of dissolved calcium and magnesium. Water hardness is responsible for most scale formation in pipes and water heaters and forms insoluble "curd" when it reacts with soaps. Hardness is usually expressed in grains per gallon (gpg), parts per million (ppm) or milligrams per liter (mg/l), all as calcium carbonate equivalent.

Ferric Iron

Iron that is oxidized in water and is visible. Also called red water iron.

Ferrous Iron

Iron that is dissolved in water. Also called clear water iron.

pH

pH is a measure of the intensity of the acidity or alkalinity of water on a scale from 0 to 14, with 7 being neutral. When acidity is increased, the hydrogen ion concentration increases, resulting in a lower pH value. Similarly, when alkalinity is increased, the hydrogen ion concentration decreases, resulting in higher pH.

The pH value is an exponential function so that pH 10 is 10 times more alkaline than pH 9 and 100 times more alkaline than pH 8. Similarly, a pH 4 is 100 times more acid than pH 6 and 1000 times more acid than pH 7.

pH Scale		
	14.0	
	13.0	Household Lye
Extremely Alkaline	12.0	Bleach
Extremely Alkaline	11.0	Ammonia
Extremely Alkaline	10.0	Milk of Magnesia
Strongly Alkaline	9.0	Borax
Moderately Alkaline	8.0	Baking Soda Sea Water
Slightly Alkaline	7.0	Blood Distilled Water
Neutral	6.0	Milk Corn
Slightly Acid	5.0	Boric Acid
Moderately Acid	4.0	Orange Juice
Strongly Acid	3.0	Vinegar
Extremely Acid	2.0	Lemon Juice
Extremely Acid	1.0	
Excessively Acid	0.0	Battery Acid
Very Extremely Acid		

Note: A complete glossary can be found in the Water Conditioning Glossary section.

For correct sizing and application of water conditioning equipment, a water analysis is required. A basic water analysis includes tests for the following:

- Hardness
- Iron
- Manganese
- pH
- TDS (Total Dissolved Solids)

Water samples should be taken as near the source as possible and represent the average water condition. Clean containers must be used. When performing the analysis, the test equipment must be clean and rinsed with the test water and the test water should be between 68°F and 77°F (20°C and 25°C). Use rubber stops as supplied. Do not use your fingers as contaminants and acids could affect test results.

Additional tests can be performed for tannins and hydrogen sulfide (H₂S). The test for H₂S must be performed on-site for accurate results. Special tests can be performed for chlorides, sulfates and alkalinity by specified laboratories. If it is suspected the water supply is contaminated with coliform bacteria or nitrates, a sample must be collected in an approved sterilized container and submitted to a government approved laboratory. Iron bacteria will not be detected with the standard iron test and can be tested for by a government approved laboratory.

If the TDS is over 1000 ppm and hardness is less than 30% of the TDS, a complete water analysis should be performed to discover what other contaminants exist in the water.

If a contaminant exceeds the limits detectable by any test method, the raw water sample can be diluted with distilled water until a reading can be taken. A calculation must then be performed to determine the actual degree of contamination.

All test chemicals are subject to age and extreme temperatures. Proper storage techniques and expiry dates should be observed.

The Water Analysis Report shown on the next two pages must be completed accurately to determine the correct equipment to recommend for the water problem(s) being experienced.

Hard Water

Water with a total hardness of 1.0 gpg or more as calcium carbonate equivalent.

Less than 1.0 gpg	.....	Soft
1.0 - 3.5 gpg	.....	Slightly hard
3.5 - 7.0 gpg	.....	Moderately hard
7.0 - 10.5 gpg	.....	Hard
More than 10.5 gpg	.....	Very hard

Hardness

A characteristic of natural water due to the presence of dissolved calcium and magnesium. Water hardness is responsible for most scale formation in pipes and water heaters and forms insoluble "curd" when it reacts with soaps. Hardness is usually expressed in grains per gallon (gpg), parts per million (ppm) or milligrams per liter (mg/l) all as calcium carbonate equivalent.

Soft Water

Any water which contains less than 1.0 gpg (17.1 mg/l) of hardness minerals, expressed as calcium carbonate equivalent.

Softened Water

Any water that is treated to reduce hardness minerals, expressed as calcium carbonate equivalent.

Water Analysis Questionnaire/Report

FOR LABORATORY USE ONLY

Date Received _____

Report No. _____

Date Completed _____

NOTE: Please answer ALL appropriate questions to ensure accurate equipment recommendations

CUSTOMER

DEALER

DISTRIBUTOR

Name

Name

Name

Street

Street

Street

Town State/Province

Town State/Province

Town State/Province

Zip Code/P.C. Email

Zip Code/P.C. Email

Zip Code/P.C. Email

Phone Fax

Phone Fax

Phone Fax

Bacterial analysis must be performed by your local health department.

HOW TO DRAW WATER SAMPLE

Use outlet nearest pump (not from bottom of pressure tank).
Run water for five minutes or two pump cycles, then fill clean
bottle to neck and cap immediately. Never use hot water.
Return bottle with this completed form.

HOW TO MEASURE PUMPING RATE OF PUMP

- Make certain no water is being drawn. Open spigot nearest pressure tank. When pump starts, close tap and measure time (in seconds) to refill pressure tank. This is **cycle time**.
- Using a container of known volume, draw water and measure volume in gallons until pump starts again. This is **drawdown**.
- Divide drawdown by cycle time and multiply the result by 60 to arrive at the **pumping rate** in gallons per minute. Insert this figure in #3 Water System.

1. Water Source

- City or area-wide authority
 Community water system (small water system usually supplying 12 homes or fewer)
 Water comes from:
 Well Lake Reservoir River Unknown
 New private well - Approx age _____ months
 Old private well - Approx age _____ months
 Private lake Private spring Private dugout
 Private cistern Other - describe _____

2. Household Information

- Do you now have water conditioning equipment?
 No Yes Type _____ Size _____
 Single family Multi-family No. of units _____
 No. persons _____ No. baths _____
 Lawn irrigation on water system?
 Indoor pool Outdoor pool - Capacity _____ gallons
 Water line size from source - _____ inches

3. Water System

Type of Pump

- Constant Pressure Jet Submersible Unknown
 Pumping rate of pump _____ gpm

Pressure Tank

- Air to water Bladder Capacity _____ gallons
 Operating pressure (low/high) _____ / _____ psi

4. Water Problems

When this sample was drawn, it was:

- Clear Colored Cloudy
 This water sample is Untreated Treated
 How is it treated? _____

PROBLEMS

- Hardness (e.g. high soap usage, bathtub ring, lime deposits, etc.)
 Iron Deposits - if so, is iron build-up in flush tank?
 Greasy Gritty Stringy (iron bacteria?)
 Color of Water - Red Orange Black
 Greenish or blue stains on sinks, tubs, etc.
 Pitting of fixtures and/or pipes
 Sand (visible particles) Sediment or silt (cloudy)
 Bad Taste - Iron Bitter Salty
 Other - describe _____
 Bad Odor - Rotten Egg Musty Iron
 Odor is in - Cold Water Hot Water Both
 Other Problems - describe _____

Return completed form to:

5. Standard Laboratory Tests

Total Hardness _____ gpg
Iron _____ mg/l
Manganese _____ mg/l
pH _____
Total Dissolved Solids _____ mg/l

6. Other Tests

Hydrogen Sulfide _____ mg/l
(test must be performed on-site)
Tannins _____ mg/l

7. Special Laboratory Tests

Chlorides _____ mg/l
Sulfates _____ mg/l
Alkalinity _____ mg/l

If TDS is over 1000 ppm and hardness is less than 30% of the TDS, a total water analysis is required.

8. Explanation of Water Analysis

A. Total Hardness

This indicates the efficiency or workability of the water for everyday household use. Water in excess of 1 gpg is generally considered hard and should be softened.

B. Iron

Over 0.3 ppm of iron will cause discoloration of water and staining. Fully automatic water conditioners will correct this problem. Some extreme water situations may require filtration.

C. Manganese

Manganese is frequently encountered in iron-bearing water but to a lesser degree. Manganese is similar to iron in that it stains and clogs pipes and valves. Concentrations as low as 0.05 mg/l of manganese can cause problems.

D. pH

A scale used to measure the acidity or alkalinity of water. A pH reading below 6.5 normally indicates highly corrosive water and neutralizing equipment should be used. A pH reading in excess of 8.5 could indicate contaminated water and generally requires bacteriological and chemical analysis.

E. Hydrogen Sulfide (H₂S)

Testing for hydrogen sulfide should occur on-site. Hydrogen sulfide imparts a rotten egg odor and taste that makes water all but undrinkable and also promotes corrosion. In addition, it can foul the resin bed of a water conditioner. The use of a water conditioner is not recommended unless the water is first treated for the removal of hydrogen sulfide.

F. Total Dissolved Solids (TDS)

A measure of the soluble solids present in the water.

G. Tannins

Tannic acid is formed by decaying organic matter. Tannins alone are not harmful, although they can affect the proper operation of a chemical free iron filter.

H. Chlorides

Over 500 ppm may impart a salty taste to water.

I. Sulfates

Over 500 ppm may impart a bitter taste to water and have a slight laxative effect.

J. Alkalinity

Caused by the presence of bicarbonates, carbonates and hydroxides. Over 500 ppm creates a "soda" taste and makes skin dry.

Recommendations

Recommendations are based entirely on the information supplied and the water sample chemistry results at the time of analysis.

Recommended by _____ Date _____

Sizing Parameters

Water Softener Sizing is Based On

- 60 gallons per person per day - total household use
- Three day minimum between regenerations
- Capacity between regenerations at factory salt settings or K label capacity
- Number of people x 60 gallons per person x gpg of hardness x 3 days = capacity required between regenerations
- Consult your factory representative for water that is 75 gpg or harder

Water Softener/Iron Removal Combination Units

- This unit should be recommended only when dictated by special circumstances or the needs of the customer.
- The customer should be made aware that a separate iron filter and softener is preferred because it is a more efficient way to deal with the water.
- When recommending a combination unit, follow the guidelines provided in the specifications.

Water Consumption for Regeneration

The volume of water used during the regeneration process of a water softener will vary depending on:

- Amount and type of resin
- Cycle time settings
- Flow controllers
- Salt settings
- Tank diameter

Generally, water usage for regeneration is based on the cubic feet of resin per water softener from a low of 30 gallons of water per cubic foot, up to a normal of 75 gallons of water per cubic foot, to a maximum of 100 gallons of water per cubic foot. Manufacturing specs and settings for each model size should be checked to verify exact amounts.

Three Day Sizing Method

The three day sizing method is used for the following reasons:

1. To determine the size of the water conditioner to be used
2. To allow for reserve capacity between regenerations so the customer does not run out of soft water
3. To provide the most economical operation cost

Conversion Factors & Compensated Iron & Manganese

Total Hardness converted from ppm or mg/l to Grains/US Gallon (gpg)

$$\text{ppm (mg/l)} \div 17.1 = \text{gpg}$$

If there is a small amount of Iron or Manganese in the water, add the following compensated values:

Iron - ppm x 4

Manganese - ppm x 8

To arrive at the additional compensated load on the softener

The Total Equivalent Iron for the softener to remove should not be greater than 1.5 ppm. Total Equivalent Iron is calculated as follows:

$$\text{Iron ppm} + 2 \times \text{Manganese ppm} < 1.5 \text{ ppm}$$

If the Total Equivalent Iron is less than 0.5 ppm, a Res-Up Feeder and Pro ResCare can be added as an optional safeguard against fouling or the bed can be cleaned occasionally by adding a small amount to the brine tank manually.

If the Total Equivalent Iron is 0.5 - 1.5 ppm, the softener can be sized accordingly but a Res-Up Feeder and Pro ResCare is required in addition to the softener to prevent iron fouling of the resin.

If the Total Equivalent Iron is greater than 1.5 ppm, an Iron Filter is required as pretreatment prior to the softener.